

# 2009 Year End Market Statistics

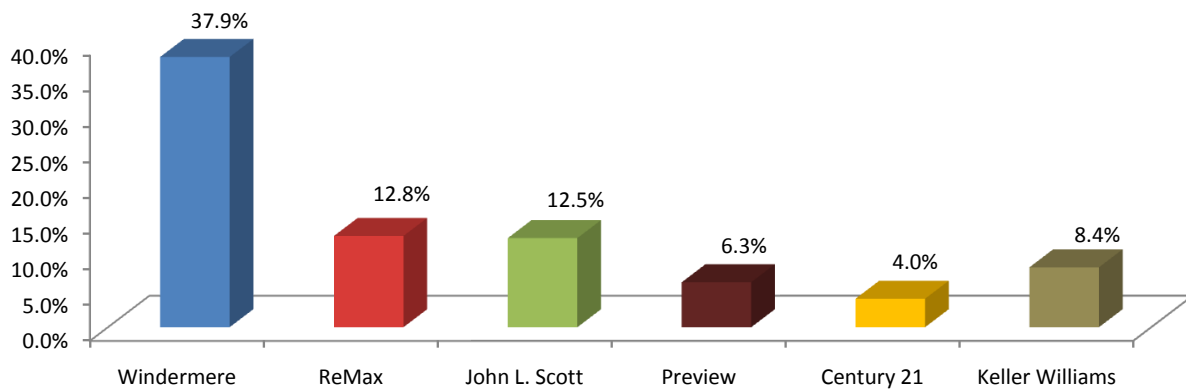
Stanwood (Area 770 | Zip Code 98292)

Date: January 7, 2010

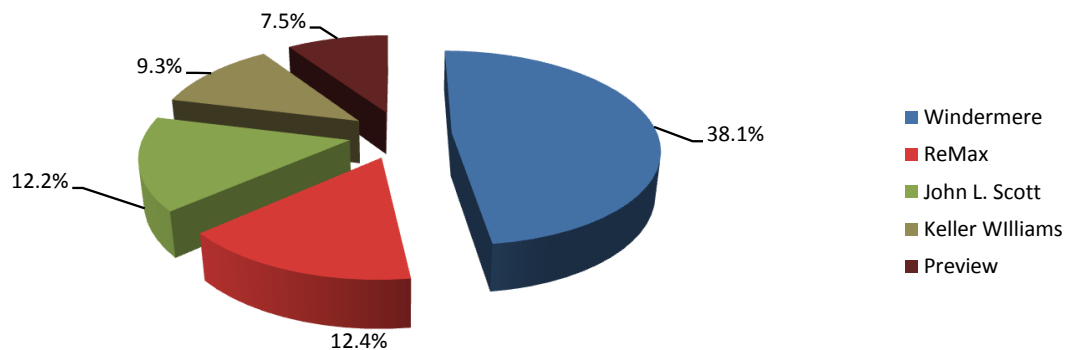
YTD Snapshot	2009	2008	% +/-	# +/-	2007
Total Active Residential Listings on 12/31	181	174	4.0%	7	207
Average Active Price	490,130	527,000	-7.0%	(36,870)	328,000
Average Days on Market	209	116	80.2%	93	109
List Price vs. Sales Price Ratio	95.6%	96.5%	-1.0%		98.9%
Number of Solds YTD	176	202	-12.9%	(26)	390
Average Sales Price	308,537	357,000	-13.6%	(48,463)	372,000
Price Difference on YTD Sold	-13.6%	-4.0%			1.1%

Number of <b>Pendings</b> in December	20	16	25.0%	4	10
Number of <b>Solds</b> in December	15	13	15.4%	2	19

YTD 2009 | Total Sales by \$,000 Market Share (expressed as a %)



YTD 2009 | Total Sales in Units (expressed as a %)



Listing Market Share as of 01/07/10 (Local Competitors Only)

	Residential	Condo	Land	Total Listings	Market Share
Windermere/CIR	19	8	10	37	16%
ReMax/Associate Brokers	9	0	4	13	6%
John L. Scott/Solid Realty	8	0	0	8	4%
Preview	7	0	5	12	5%
Keller Williams	11	0	7	18	8%
Other	108	5	25	138	61%
<b>Total</b>	<b>162</b>	<b>13</b>	<b>51</b>	<b>226</b>	<b>100%</b>